

### Lowell's Payment Indicator

The Nordics – September 2021





#### Background

Lowell has established a continuous survey; The Payment Indicator that covers parameters such as financial security, ability to pay and overconsumption.

Together with other communication and PR initiatives, the Payment Indicator aim to strengthen and develop Lowell's position as an expert in credit management issues.





#### About the survey

Method Web interviews

Target group General public, 18 years and older

Number of interviews 1500+ interviews per country

Weighing Results have been post stratified according to national

distribution of gender and age

Field period 14 – 28 september 2021

Responsible Lowell Tove Widemar Gerdin

Demoskop Karin Nelsson/ Angelica Cöster



# Knowledge about personal finances



## Knowledge about personal finances

**Question:** How well or poorly do the following statements describe you?

I think that I have good knowledge about personal finances



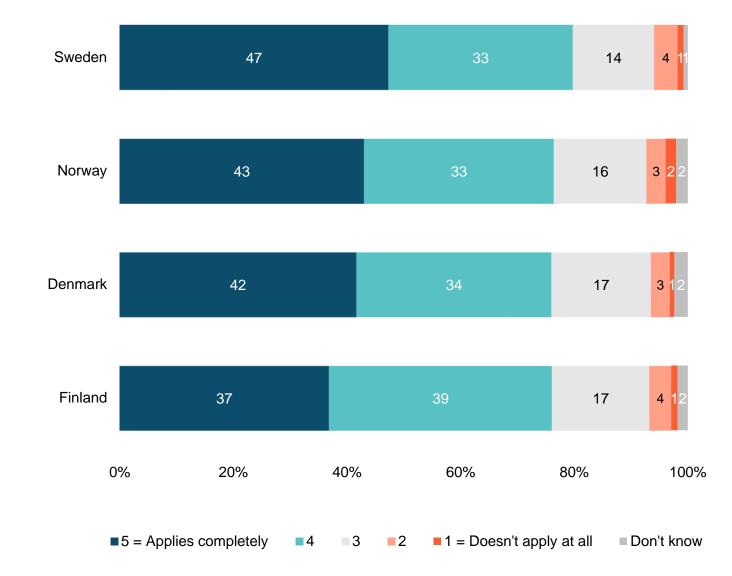




## Knowledge about personal finances

**Question:** How well or poorly do the following statements describe you?

I have enough knowledge to make active choices that affect my future personal finances





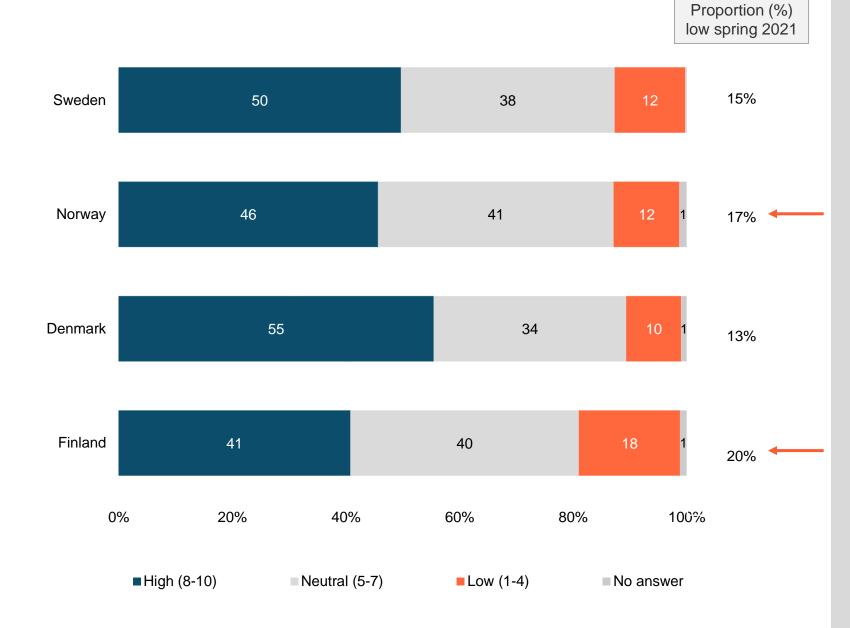


### Personal financial stability



## Personal financial stability

**Question:** What level of stability would you say you have in your personal finances?

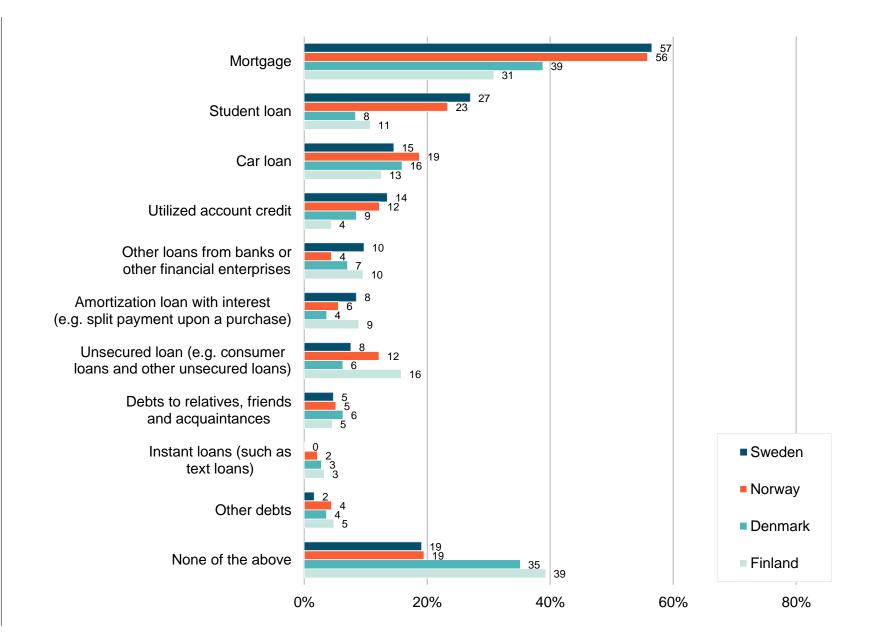






#### Types of loans

**Question:** Does your household have one or more of the following types of loan? (Several answers possible)



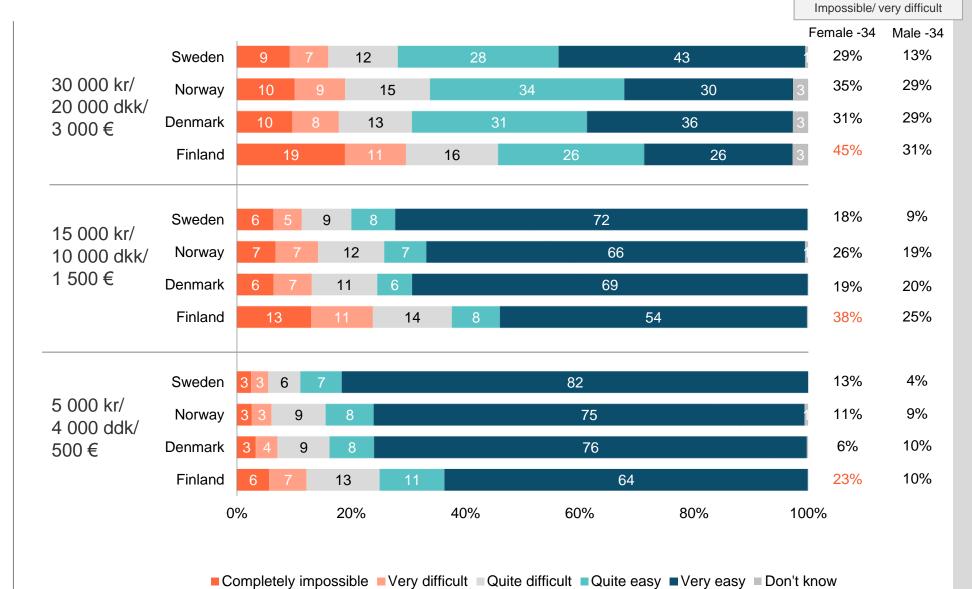




### Unexpected expense

**Question:** Imagine that your household had to pay the following amounts unexpectedly within one month. How easy or difficult would it be for you/your household to deal with such an expense?

Sweden: amounts in SEK Norway: amounts in NOK Denmark: amounts in DKK Finland: amounts in EUR



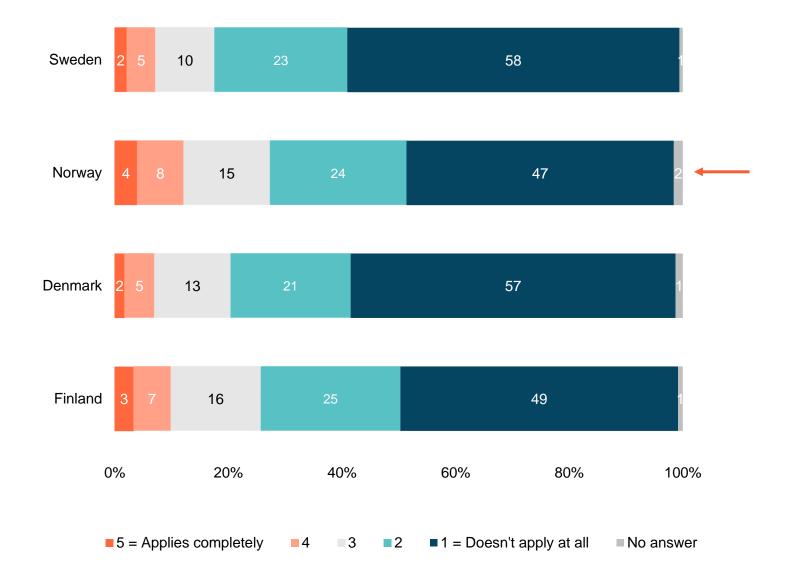




## Consumption beyond financial limits

**Question**: To what extent do each of the following statements apply to you?

I often consume beyond the limits of my financial situation.



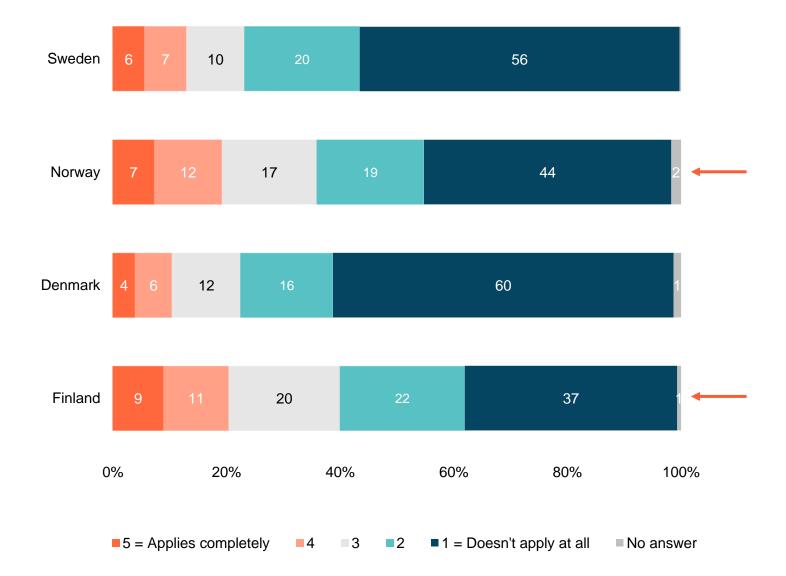




## Worry about money

**Question**: To what extent do each of the following statements apply to you?

I often worry that my money will not last until my next salary/payment

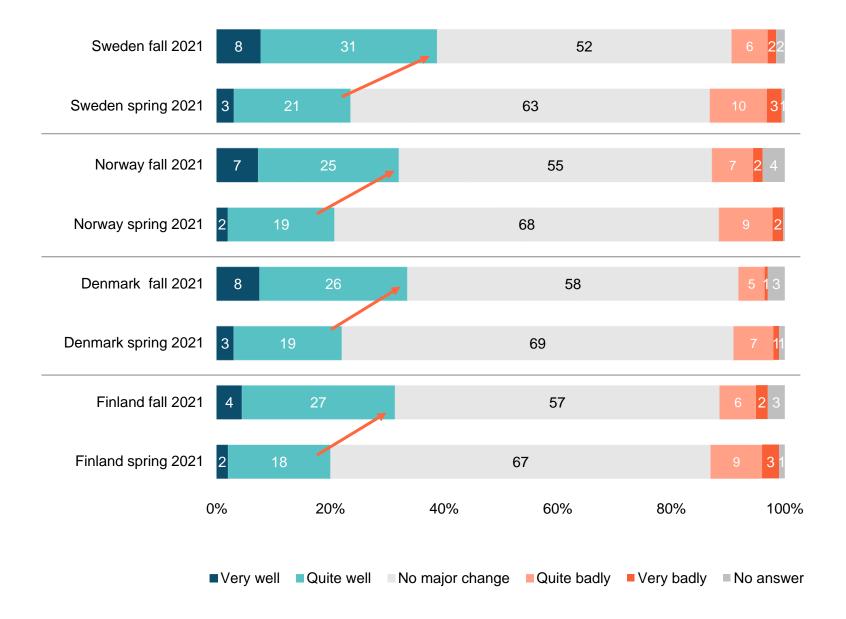






## Progress of personal finances

**Question:** Overall, how do you think your personal finances will progress over the next year?







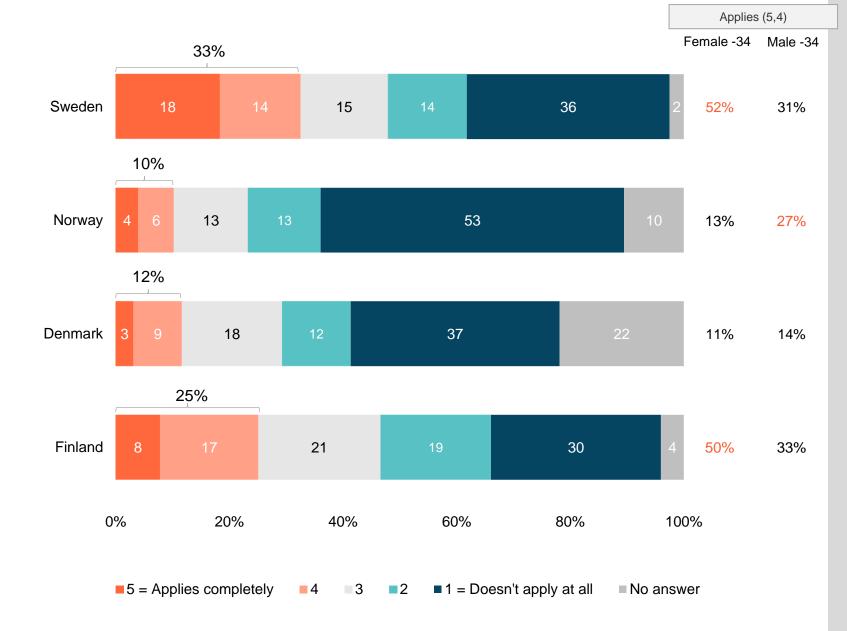
# Behaviour with regards to personal finances



## Spending pressure from social media

**Question**: To what extent do each of the following statements apply to you?

I experience spending pressure from social media



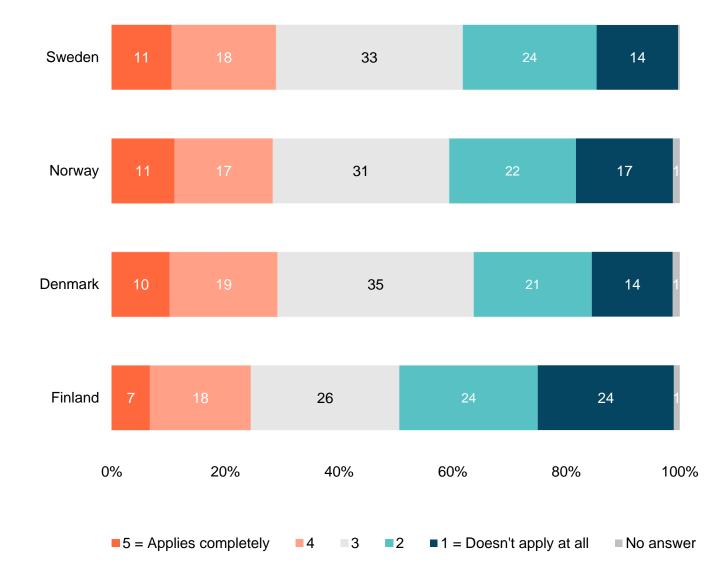




#### Enjoys shopping

**Question**: To what extent do each of the following statements apply to you?

I enjoy shopping



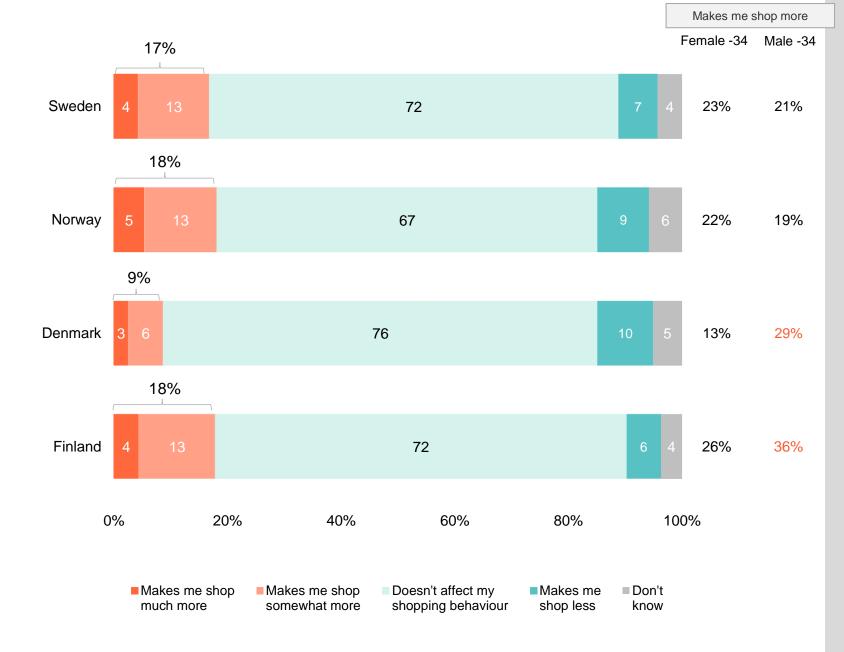




# Factors affecting consumption behaviour

**Question**: How do you think that the following affects your consumption, compared to if they did not exist?

The possibility to shop using credit or installment credit



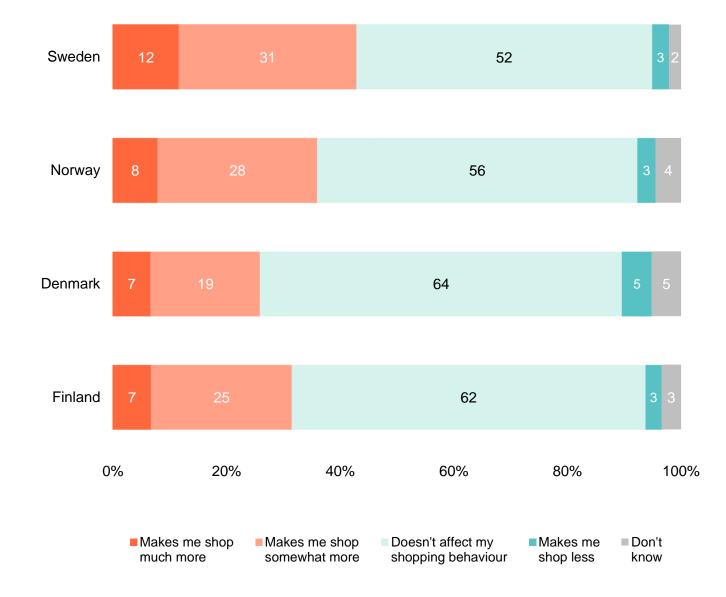




# Factors affecting consumption behaviour

**Question**: How do you think that the following affects your consumption, compared to if they did not exist?

The possibility to shop whenever I want on my mobile / tablet / computer





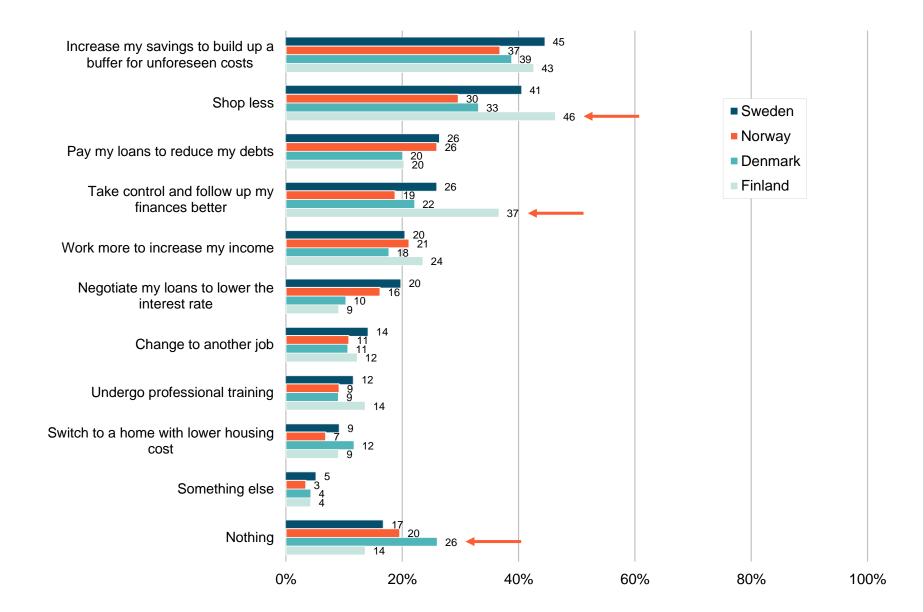


# Measures for better personal finances



# Willingness to make life changes for economic reasons

**Question:** What are you willing to do to get a better economy in the situation you are in right now? (Several answers possible)





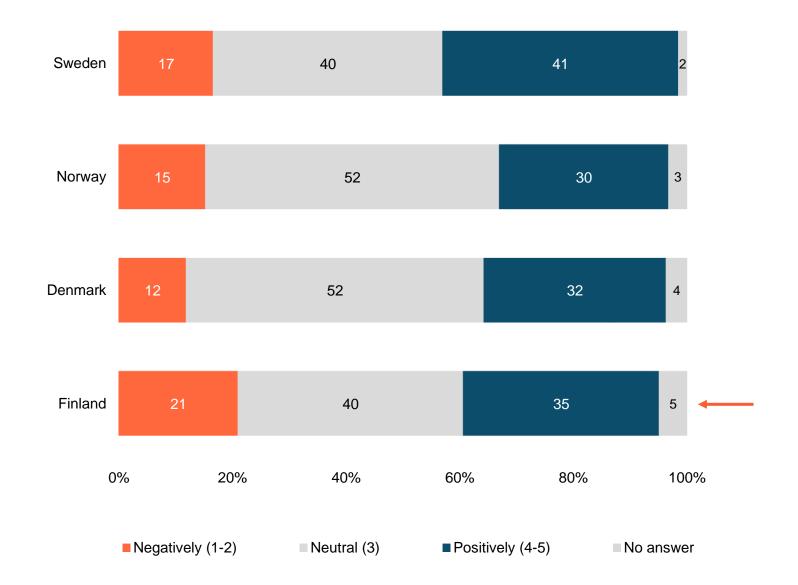


### Economic health



# Personal financial situation's impact on health

**Question:** How do you think your personal financial situation affects your health and quality of life?



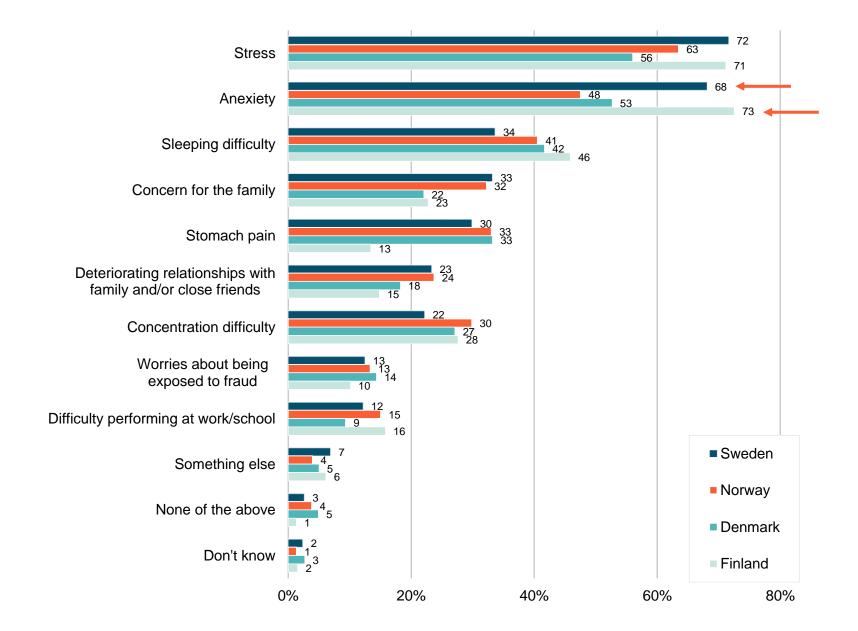




## Negative health consequences

**Question:** What aspect of your financial situation affects you negatively? (Several answers possible)

Base: If negative effect (1-2)





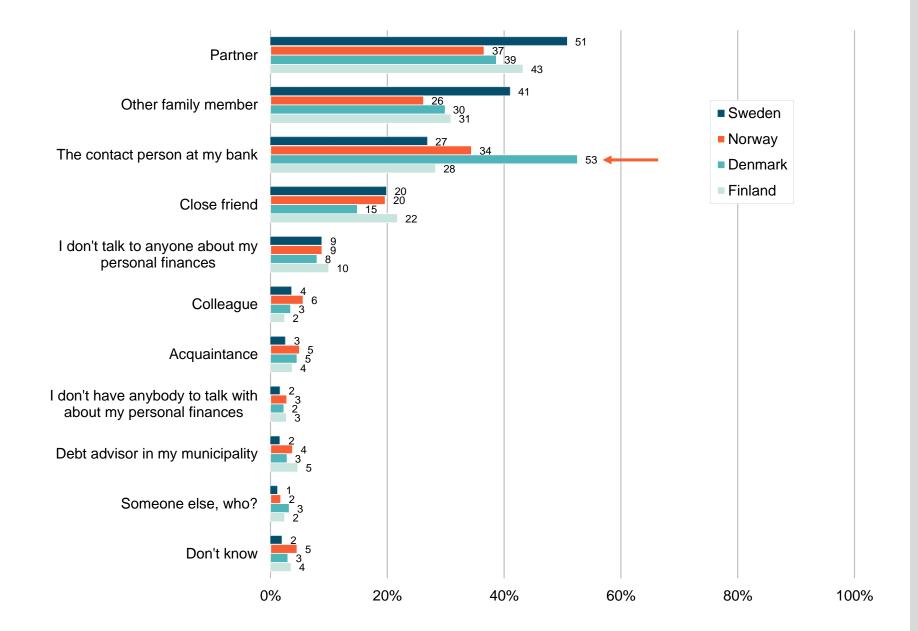


### Talk personal finances



## Whom to talk to about personal finances

**Question:** Who would you turn to if you needed to talk to someone about your personal finances? (Several answers possible)







## Difficulty talking about personal finances

**Question:** In general, do you find it easy or difficult to talk about your finances with others?



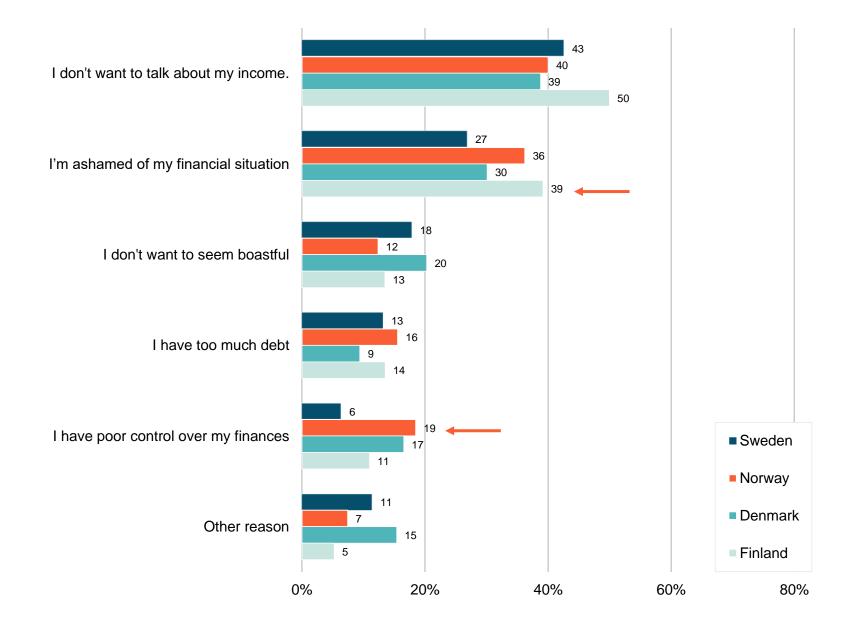




### Reasons for difficulties

**Question:** What's the reason that you, in any extent, think that it's difficult to talk about your personal finances with others? (Several answers possible)

**Base:** If finding it difficult to talk about personal finances









### Thank you!

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